

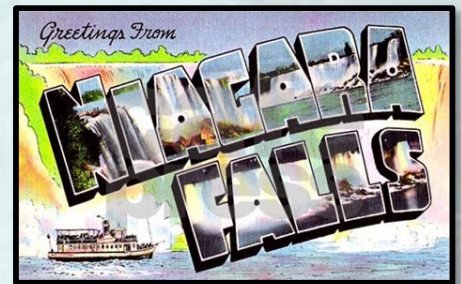
<i>Dare.</i>	<i>Dream.</i>	<i>Challenge.</i>	<i>Conquer.</i>	<i>Lead.</i>
				
<b>NASSCED</b>	<b>Winter</b>	<b>Meeting</b>	<b>Niagara Falls, USA</b>	<b>December 3-4, 2015</b>

<b>Conference Program</b>	<i>Unless indicated otherwise, all events will be at THE CONFERENCE &amp; EVENT CENTER – NIAGARA FALLS 101 Old Falls Street, Niagara Falls, New York 14303</i>
---------------------------	--

**Thu. December 3**      *Pre-Meeting Activities*

8:00-10:30 a.m.      Board of Directors Meeting (Chairman's)

*All members are cordially invited to participate in our Strategic Plan Strand Meetings and Early Bird Sessions on Thursday morning...*



10:30-11:00 a.m.      Strategic Plan Strand Meetings (Cascades I)

- Relationships
- Membership
- Collaboration
- Leadership
- Partnerships
- Resources

11:00-11:30 a.m.      Early Bird Sessions

- New Members Orientation – Doug Erickson (Olmsted)
- Get Your Barrel (of resources!) – Terri Johnson (Cascades I)
- Effective Video & Social Media – Charisse Hilton (Governor's)
- Strategic Plan: What's Next – Paul Branagan (Red Jacket)

11:30 a.m.-12:45 p.m.      LUNCH

- Board of Directors – working lunch (Chairman's)
- Membership – on your own

**\*NOTE:** *Membership Luncheon/Awards will now be on Friday*

### Thu. December 3

### Membership Meeting

(Cascades I)

1:00-1:10 p.m.

Welcome and Introductions – Lou Miller

- “Dare. Dream. Challenge. Conquer. Lead.”
- Introduction of Board Members
- Member Self-Introductions



1:15-1:25 p.m.

Icebreakers – Lisa Whirtley

1:25-1:30 p.m.

Presentation & Approval of Agenda

1:30-1:35 p.m.

Financial/Membership Report – Les Anderson

1:35-1:45 p.m.

“Dare” Story – Chuck Welsh

1:45-1:55 p.m.

Resource Break – Terri Johnson

1:55-2:25 p.m.

Committee Reports/Board Responsibilities

- A. Strategic Plan – Paul Branagan
- B. Web Site/Policy – Lou Miller
- C. Evaluations – Lola Richbourg
- D. Mentoring/New Members – Doug Erickson
- E. Awards & Recognition – Mary Hahn
- F. Partnerships – Charisse Hilton & Mike Musil
- G. Speaker Showcase – Terry Hamm

2:25-2:35 p.m.

“Dream” Story – Roberta Bittel

2:35-3:55 p.m.

Networking, Discussion & Sharing Topic Rotations – “FROZEN!”

3:55-4:05 p.m.

“Challenge” Story – Dan Dodge

4:05-4:15 p.m.

Resource Break – Terri Johnson

4:15-4:45 p.m.

Region Meetings (Board member elections in Regions 1, 3, 5, 7)

### Thu. December 3

### Evening Activities

5:00-6:00 p.m.

HAPPY HOUR – Como Restaurant Bar  
(2220 Pine Avenue, Niagara Falls NY)

6:00-8:00 p.m.

DINNER – Como Restaurant  
(2220 Pine Avenue, Niagara Falls NY)

8:00 p.m.-???

HOSPITALITY – Sheraton at the Falls  
(300 Third Street, Niagara Falls NY)



### Fri. December 4

### Board Meeting

(Chairman's)

8:00-8:45 a.m.

Board of Directors Re-Organization Meeting

### Fri. December 4

### Membership Meeting

(Cascades I)

9:00-9:10 a.m.

“Conquer” Story – Beth David

9:10-9:20 a.m.

Icebreakers – Lisa Whirtley

9:20-10:05 a.m.

“Show Me The Money: Getting Donors to Say ‘You Had Me at Hello!’” – Bjorn Berg (guest presenter)



*In this highly competitive, ever-more-expensive time we are in, maximizing potential sources of revenue is vital to our success. This session will focus on finding sources of money, how to execute the “big ask” and long-term fundraising strategies.*

10:05-10:35 a.m.

**Strategic Plan Strand Meetings** facilitated by Board Members

10:35-11:15 a.m.

Completion of Meeting Agenda

- A. 2016 NASSCED Winter Meeting preview (Madison, Wisconsin) – Michelle McGrath
- B. NASC Program Updates – Ann Postlewaite & Jeff Sherrill
- C. 2016 NASC National Conference update (Portland, Oregon) – Sara Nilles
- D. NAWD Program Updates – Jim Finnemeyer
- E. Evaluation Wrap Up – Lola Richbourg
- F. Recognition of outgoing Board Members
- G. Recognition of outgoing Past President
- H. Introduction of 2016 Officers



11:15-11:25 a.m.

“Lead” Story – Sherman Jackson

**Fri. December 4**

**Membership Luncheon**

**(Cataract)**

11:25 a.m.-12:25 p.m.

Luncheon

Retirement, Years of Service, Lifetime Recognitions – Mary Hahn  
Closing Remarks & Adjournment – Lou Miller

**Fri. December 4**

**NASSCED/NAWD Speaker & Advisor Training Showcase**

Featured Speakers:

Cynthia Bazin

Sunjay Nath

Jackie Jaros

Andy Thibodeau

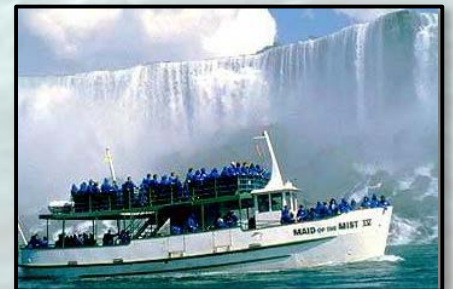
Featured Advisor Trainers:

Paul Branagan

Michelle McGrath

Karen Crawford

Sara Nilles



	<i>DeVeaux</i>	<i>Olmsted</i>	<i>Porter</i>	<i>Red Jacket</i>
12:30-12:50 p.m.	Cynthia Bazin	Jackie Jaros	Sunjay Nath	Michelle McGrath
1:00-1:20 p.m.	Cynthia Bazin	Jackie Jaros	Karen Crawford	Andy Thibodeau
1:30-1:50 p.m.	Cynthia Bazin	Sara Nilles	Sunjay Nath	Andy Thibodeau
2:00-2:20 p.m.	Paul Branagan	Jackie Jaros	Sunjay Nath	Andy Thibodeau

2:30-3:00 p.m.

Intermission & Meet/Greet

(Grand Foyer)